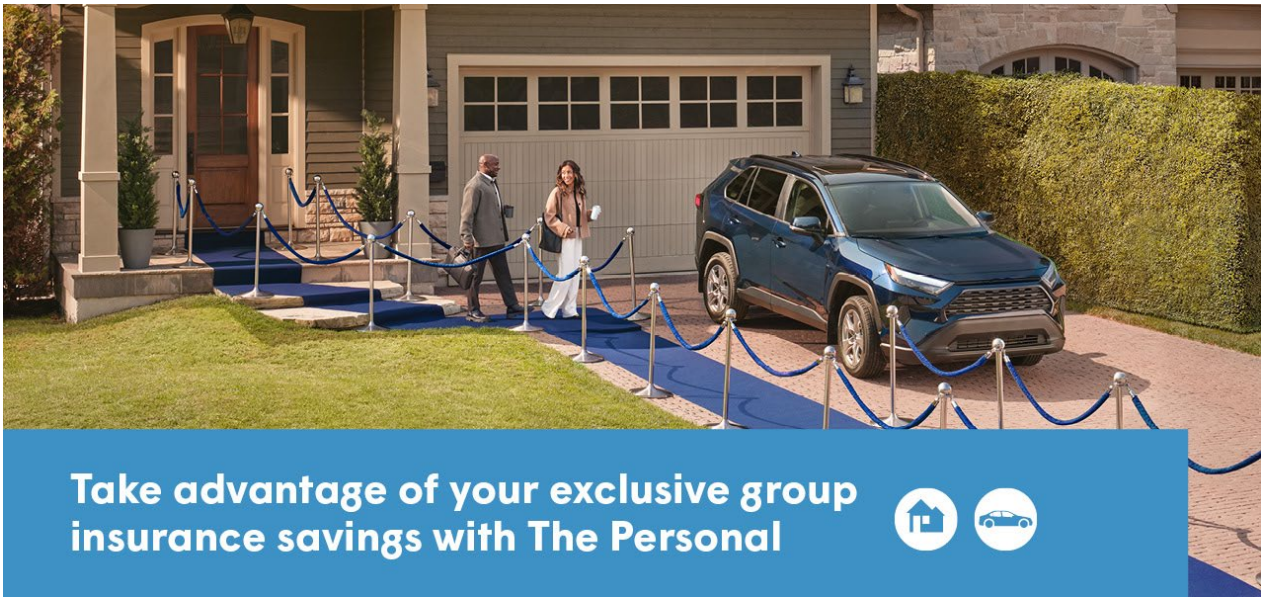


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1. Internal statistics of The Personal: Number of national policyholders across all groups who renewed their policies when their policy came up for renewal from January to August 2025. The rate does not include mid-year term cancellations and terminations.