

**PENETRATING TERROR
THREATS:
COUNTERINTELLIGENCE AS
COUNTER-TERRORISM**

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AGENDA

I. THE EVOLUTION OF AL-QAEDA

II. AL-QAEDA 20 YEAR STRATEGIC PLAN

III. AI-QAEDA INTELLIGENCE MANUAL

iv. PENETRATING ADVERSARIES

V. LESSONS THAT NEED TO BE LEARNED



THE EVOLUTION OF AL-QAEDA: STRATEGY, TACTICS, TARGETS

EVOLUTION OF AL-AEDA

- First Wave: “Arab Afghans”
- Second Wave: Takfir wa al-Hijra
- Third Wave: Homegrown elements
- Fourth Wave: ReGroup, ReBuild network of networks in N.W. Pakistan



THE EVOLUTION OF AL-QAEDA: STRATEGY, TACTICS, TARGETS

AL-QAEDA GLOBAL
PRESENCE:



THE EVOLUTION OF AL-QAEDA: STRATEGY, TACTICS, TARGETS

* JIHADI SYNERGY:

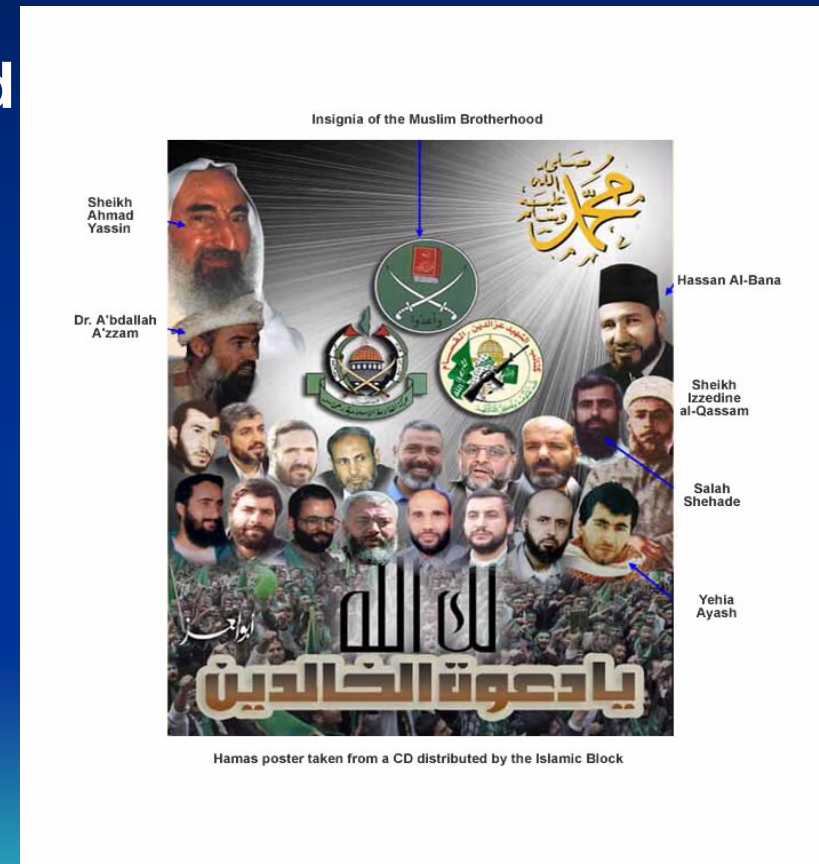
Loosely-structured, decentralized
networks

Shared strategic outlook

Mutual support

Internet-based
connectivity

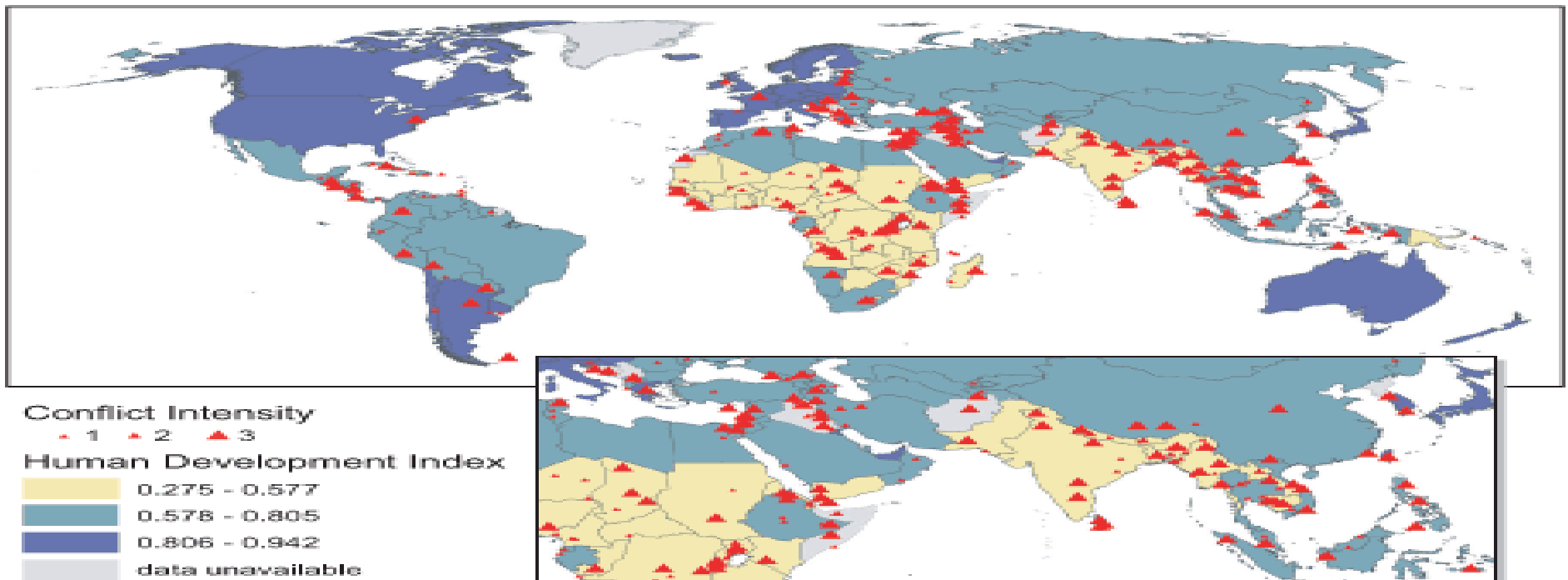
- Militant Jihadism: 'Action Oriented Learning Organizations'



THE EVOLUTION OF AL-QAEDA: STRATEGY, TACTICS, TARGETS

THE ISLAMIST QUANDARY:

* THE PARADOX OF INFIDELS



Source: John O'Loughlin 2004

THE EVOLUTION OF AL-QAEDA: STRATEGY, TACTICS, TARGETS

JIHAD AS ASYMMETRIC WARFARE:

- STRATEGIC DEFENCE
- TACTICAL OFFENCE
- TERRORISM AS
DOCTRINE FOR
STRUGGLE
- “MARTYRDOM”
OPERATIONS AS
SACRALIZED COMBAT



THE EVOLUTION OF AL-QAEDA: STRATEGY, TACTICS, TARGETS

AL-QAEDA AIMS

- DESTROY “APOSTATE” REGIMES
- OVERCOME *DAR UL- HARB*
- CREATE GLOBAL CALIPHATE



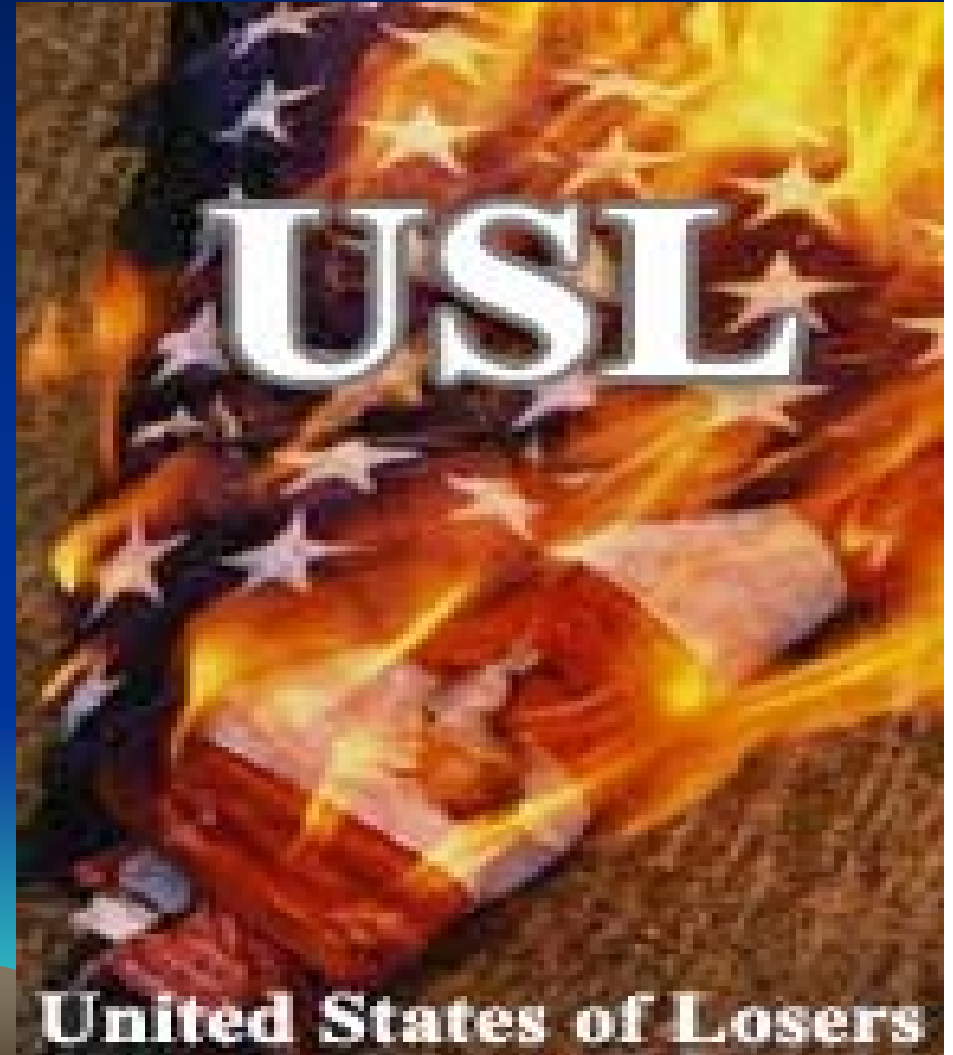
THE EVOLUTION OF AL-QAEDA: STRATEGY, TACTICS, TARGETS

- NEAR ENEMY:
- destroy Shia
- defeat democratic system
- create geographic base for Jihad in the Middle East/Muslim world



THE EVOLUTION OF AL-QAEDA: STRATEGY, TACTICS, TARGETS

- **FAR ENEMY:**
 - Strategic targeting of the United States.
 - Disruption of global economy through higher oil prices
 - Bleeding America to the point of bankruptcy



THE EVOLUTION OF AL-QAEDA: STRATEGY, TACTICS, TARGETS

FOILED ATTACKS

- * Europe: 30 'spectacular' attacks or plots, 2001- 2003
- * US: 10 foiled attacks
- * UK: 4 foiled attacks in 2005; 2 in 2006; current investigations: 30 "priority-1" plots; 200 networks; over 1600 surveillances
- * Canada: RCMP interrupted 12 plots since 2004

THE EVOLUTION OF AL-QAEDA: STRATEGY, TACTICS, TARGETS

“The confrontation that Islam calls for with these godless and apostate regimes, does not know Socratic debates, Platonic ideals nor Aristotelian diplomacy. But it knows the dialogue of bullets, the ideals of assassination, bombing, and destruction, and the diplomacy of the cannon and machine-gun.”

- *Encyclopaedia of the Afghani Jihad*



AN AL-QAEDA WARNING?

‘ Al-Zarqawi – al-Qaeda’s Second Generation’

by Fouad Hussein, Paris 2005

Sets out Al-Qaeda’s strategic plan spanning
2001 - 2020



AL-QAEDA 20 YEAR STRATEGIC PLAN

DEFINITIVE VICTORY

TOTAL CONFRONTATION

DECLARATION OF CALIPHATE

DOWNFALL OF APOSTATE MUSLIM REGIME

ARISING AND STANDING UP

OPENING EYES

AWAKENING



AL-QAEDA 20 YEAR STRATEGIC PLAN

- **STAGE 1: “AWAKENING”**
 - > Sept 11th provokes US to attack Muslims, galvanize Jihadism
- **STAGE 2: “OPENING EYES” (2003-06)**
 - > force West on defensive
- **STAGE 3: “ARISING AND STANDING UP” (2007-2020)**
 - > assaults on Turkey and Israel



AL-QAEDA 20 YEAR STRATEGIC PLAN

- **STAGE 4: “DOWNFALL OF APOSTATE MUSLIM REGIMES” (2010-2013)**
 - > Saudi Arabia, Jordan, Oil Producers
- **STAGE 5: ‘DECLARATION OF CALIPHATE’ (2013-2016)**
 - > mobilization of Muslim forces for global intifada
- **STAGE 6: “TOTAL CONFRONTATION (2013-2016)**
 - > total war on “non-believers”
- **Stage 7: “DEFINITIVE VICTORY” (2020).**



AL-QAEDA 20 YEAR STRATEGIC PLAN

Global Caliphate:



AL-QAEDA INTELLIGENCE MANUAL

Muhammad Khalil al-
Hakaymah:

***The Myth of
Delusion.
Exposing the
American
Intelligence*** (Al-
Maqreze Center)



AL-QAEDA INTELLIGENCE MANUAL

- Agent Recruitment is High Risk Operation Tasked to Specialized Operatives
- Candidates for Recruitment:
 - Smugglers
 - Political Refugees
 - Adventurers
 - Workers at Restaurants Coffee Shops, Hotels
 - People in Need
 - Employees at Borders, Airports, Seaports

AL-QAEDA INTELLIGENCE MANUAL

MOTIVATIONS FOR RECRUITMENT

- Greed, Love of Money
- Bravado & Love of Adventure
- Mental and Political Orientation
- Fear of Being Harmed



AL-QAEDA INTELLIGENCE MANUAL

PROCESS OF RECRUITMENT

- Talent Spotting
- Evaluation of Prospective Recruit
- Approach Prospective Recruit
- Recruitment of Agent
- Testing Agent's Ability, Loyalty, Dependability
- Training in Tradecraft



AL-QAEDA INTELLIGENCE MANUAL

GUIDELINES FOR AGENT RUNNING

- Emphasis on “Islamic” principles
- Manipulative appeals to conscience and faith
- Lures of money and gifts, though avoiding conspicuous wealth
- Cruel and kind treatment, as appropriate
- Trade-craft; Counter-Surveillance



AL-QAEDA INTELLIGENCE MANUAL

MISSION TARGETS

- Penetrate National Security secrecy to collect sensitive information, plans.
- Detect and disrupt National Security operations.
- Acquire sensitive technologies.



AL-QAEDA INTELLIGENCE MANUAL

MISSION TARGETS (CONT.)

- Strategic deception.
- Manipulate and distort public information to gain advantage in battle for the minds.



AL-QAEDA INTELLIGENCE MANUAL

AL-MUHAJIROUN ON FIFTH COLUMNISTS

- AI-MUHAJIROUN WILL INSHA'ALLAH FORMULATE A FIFTH COLUMN IN SOCIETY
- THE FIFTH COLUMN WILL INSHA'ALLAH BE IN A POSITION TO GET SUPPORT FROM THE PEOPLE OF POWER OR LEAD THE ISLAMIC REVOLUTION IN ORDER TO...DOMINATE THE WORLD BY ISLAM.



AL-QAEDA INTELLIGENCE MANUAL

FIFTH COLUMNISTS

- Legal Profession
- Civil Society Organizations
- Universities



*AL-QAEDA INTELLIGENCE MANUAL

Al-Qaeda Intelligence Mission:

(1) “Special Jihad Movement”:

(a) Intelligence and Security apparatus for long war

(2) Counter-Intelligence

(a) Infiltrate police, security agencies, institutions

(b) Prevent penetration

(c) Protect leadership

(d) Vet recruits, families for loyalty, trustworthiness,
vulnerabilities



THE INSIDER THREAT

- Technological, economic and social trends are converging and interacting to create an insider espionage threat greater than the sum of its parts.
- The vulnerability of governments and industry to insider espionage is growing.
- It is not possible to identify a single countervailing trend that will lessen this vulnerability in the future.



THE INSIDER THREAT

Targets for Infiltration

- SECURITY AND INTELLIGENCE SERVICES
- LABORATORIES/UNIVERSITIES
- SENSITIVE GOVERNMENT DEPARTMENTS
- SENSITIVE INDUSTRIES



THE INSIDER THREAT

Motivations/Individual Vulnerabilities

- Personal financial challenges
- Sexuality issues
- Diminished organizational loyalty
- Financial Indebtedness
- Compulsive gambling
- Displaced allegiances/dual citizens



THE INSIDER THREAT

Opportunities

- Information technologies for storage and retrieval
- An expanded market for protected information
- Internationalisation of research and information sharing
- Global Internet connectivity
- Frequency of international travel

THE INSIDER THREAT

Opportunities

Information technologies for storage and retrieval

more difficult to control access to classified and proprietary information and enhances employees' capacity to gather information for espionage purposes. (networked data bases and miniaturization)



THE INSIDER THREAT

Opportunities

The global economy has created an expanding market for protected information

Sellers have access to more 'product' and more buyers (private and government sponsored) who will pay substantial sums of money for *proprietary* information on energy research, semi-conductors, telecommunications, computer software and hardware etc. in addition to the traditional market for *classified* information



THE INSIDER THREAT

Opportunities

Internationalization of Scientific Research

Increasing multinational nature of research and development means that more insiders routinely collaborate in joint scientific and commercial projects. = > access/opportunity

National security may be seen as an impediment to business or contrary to scientific discovery



THE INSIDER THREAT

Opportunities

- **Frequency of International Travel**

More opportunities for the transfer of protected information between sellers and buyers while at the same time security and CI personnel are having > difficulty distinguishing between bona fide travel and contacts that are cause for concern

- **Global Internet Expansion**

The Internet creates a large and efficient market for the illegal sale of protected information; it provides anonymity and facilitates contacts between buyers and sellers.



THE INSIDER THREAT

Motivations

- Financial
- Gambling
- Diminishing organizational loyalty
- Diversified ethnic workforce
- Popularity of global values

Opportunities

- ICT advances
- Expanding Market for info
- Globalization of scientific research and commerce
- More frequent international travel
- Global internet expansion



THE INSIDER THREAT

Penetrating Adversaries

- **Recruiting Insiders (Moles)**
Disgrunts as Turncoats

- **Planting Agents**

Sleeper Agents
Double Agents
Agents Provocateurs

- **Exploiting Converts**



PENETRATING ADVERSARIES

RECRUITING INSIDERS (MOLES)

- DISGRUNTS AS TURNCOATS
 - DESPAIR/DEPRESSION
 - ANGER/FRUSTRATION/PAYBACK
- SEDUCTION BY INCENTIVES
- IMPULSIVENESS / DISPLACED LOYALTY
- NARCISSISM - SELF ESTEEM CHALLENGES
- DISAFFECTED BY GOVERNMENT POLICIES



PENETRATING ADVERSARIES

PLANTING AGENTS

- SLEEPER AGENTS

Cells in which aspiring terrorists “are well integrated in the population so they do not seem suspicious. They work, they have kids. They have fixed addresses. They pay rent. The networks are dispersed throughout Europe and are very autonomous” (Head of France’s Internal intelligence agency DST)

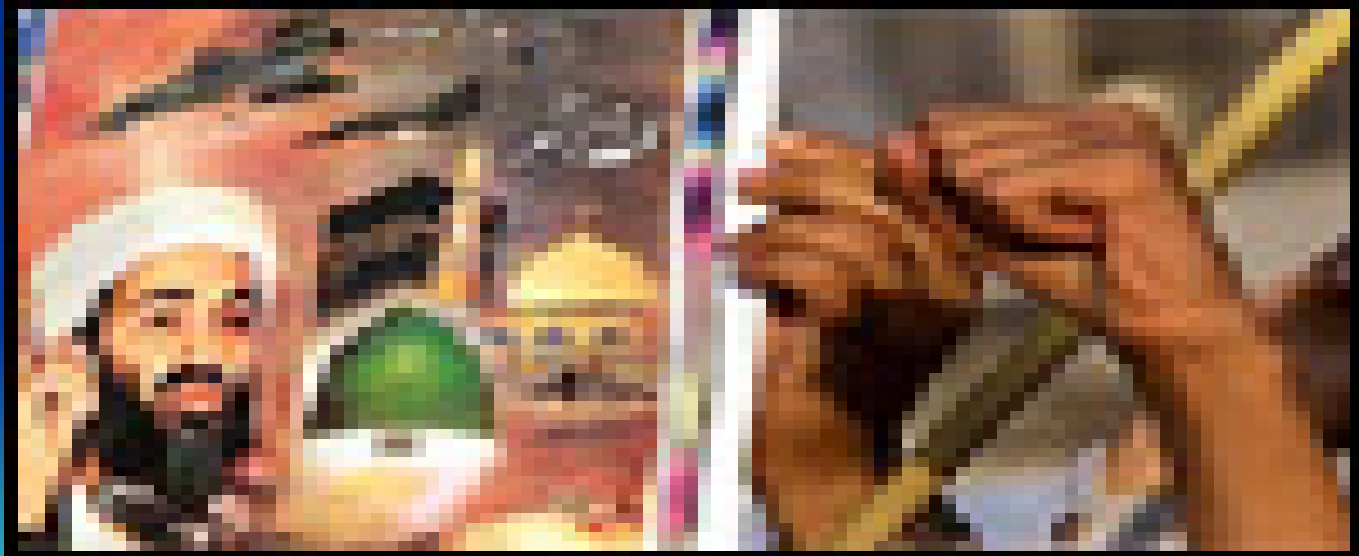
e.g. Moroccan cell which carried out the Madrid bombings, 3/2004



PENETRATING ADVERSARIES

PLANTING AGENTS

- Double Agents
- Agents provocateurs



PENETRATING ADVERSARIES

AGENTS PROVOCATEURS

- Walk-ins / Talk-ins
- Handed over by Liaison Service, Partner
- Transmits Strategic Deception
- Manipulates Tactical Deception
- Dissembles, Confounds Target Agency's Organizational Outlook



THE INSIDER THREAT

Islamist Extremists

“That British Muslim who joins the police today will one day read the Koran and will have an awakening...They will revolt against the system if they have been failed by your foreign policy which is oppressive against Islam, or have been contacted by people who believe Britain is a domain of war.”

- Sheikh Omar Bakri Mohammed
Sunday Telegraph, 21 January 2007



PENETRATING ADVERSARIES

EXPLOITING CONVERTS

- NEW / SURREPTITIOUS BELIEVERS
- TRANSFERED LOYALTY
- DISSIMULATION / TAQIYAH
- JIHADISM FROM WITHIN



THE INSIDER THREAT

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PLANTING AGENTS

Capabilities

- Educational/Technical Skill sets Language Proficiency
- Cultural/Area Familiarity
- Strength of religious faith



PENETRATING ADVERSARIES

*CI AND THE THREAT FROM ISLAMIST EXTREMISTS

- IDEOLOGICALLY MOTIVATED AGENTS REMAIN IN PLACE, ENDURE HARDSHIPS
- STRONG RELIGIOUS FAITH REINFORCES AGENTS' STRUGGLE AGAINST TARGET
- PATRIOTISM FOR UMMAH OR HOMELAND
A MIND-SET
- WELL-TRAINED, WELL-PREPARED AGENTS WITHSTAND CASUAL SCRUTINY AND LIVE THEIR COVER



PENETRATING ADVERSARIES

C-I APPROACHES TO DETECTING PENETRATION

1. Motive approach
2. Anomalies and Inconsistencies approach
3. Litmus Test approach
4. Cost Accounting approach
5. Predictive Test approach

- Richards Heuer, Jr.



LESSONS THAT NEED TO BE LEARNED

THE DEMOCRATIC REALITY

- GAPS IN SECURITY REPRESENT VULNERABILITIES TO DETERMINED TERRORISTS.
- TERRORISTS WILL EXPLOIT ANY CHINK IN OUR ARMOUR.
- THERE WILL ALWAYS BE CHINKS IN THE ARMOUR OF AN OPEN SOCIETY.



LESSONS THAT NEED TO BE LEARNED

CATEGORICAL IMPERATIVES

**CORPORATE SECURITY PRIORITY TO IDENTIFYING,
ASSESSING, NEUTRALIZING PENETRATION
EFFORTS OF ADVERSARIES.**

**MANAGEMENT MUST DEVELOP AND IMPLEMENT
TRAINING REGIMEN ON COUNTER-INTELLIGENCE
TO SENSITIZE AND PREPARE PERSONNEL
MANAGERS TO ADDRESS ADVERSARIAL
PENETRATIONS OF LAW ENFORCEMENT
ORGANIZATIONS.**



LESSONS THAT NEED TO BE LEARNED

MANAGEMENT AND CORPORATE SECURITY MUST ACT TOGETHER TO PROTECT SENSITIVE INDUSTRIES AND SECURE TECHNOLOGIES AGAINST ADVERSARY PENETRATION, INFLUENCE OR MANIPULATION.

CORPORATE SECURITY MUST HELP SAFEGUARD SENSITIVE INDUSTRIES AND PROPRIETARY INFORMATION, ASSETS AND TECHNOLOGIES SO THAT PROSPECTS OF A SUCCESSFUL PENETRATION BY ADVERSARIES ARE MINIMALIZED.



LESSONS THAT NEED TO BE LEARNED

“Ultimately, the only safeguard the nation has against those bent on acquiring its secrets is the person who, through attentiveness, knowledge, education, and a firm grasp of the threat from within, knows to report suspicious behavior or security violations when ‘something just isn’t right’.”

- Ronald J. Olive

Capturing Jonathan Pollard (2006)





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